



# News...

Newsletter of the Electronic Security  
Association of Washington

## UPCOMING EVENTS

May 20, 2015 - Annual Luncheon –  
Maggiano's Little Italy Restaurant  
10455 NE 8<sup>th</sup> Street, Bellevue WA 98004

June 24-26 – ESX - Baltimore

July 16, 2015 – Annual Golf Tournament –  
The Golf Club at Redmond Ridge -  
1182 Trilogy Parkway NE, Redmond



June 24-26, 2015  
Baltimore Convention Center

ESXweb.com

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Alarm  
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Spring 2015

## ANNUAL LUNCHEON

Our Annual Membership Luncheon Meeting is scheduled for this Wednesday, May 20<sup>th</sup> from 11 – 2 pm at *Maggiano's Little Italy Restaurant in Bellevue.*

### We hope you'll be there to join us in honoring our 2015 WAESA Scholarship Winners!

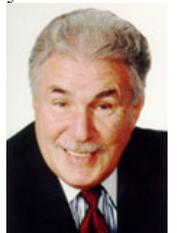
There will be brief updates on the following topics:

- Sales Tax on Monitoring
- Proposed Legislation altering O6 Certification
- Seattle's Adoption of Automated Alarm Dispatch

### As well as our Special Guest Speaker: Ron Davis of Davis Mergers and Acquisitions Group

RE: The Future of the Alarm Industry and Changes in Company Value

**Ron Davis** is well known in our industry, and is readily acknowledged as one of the most visible people in the security industry. He is President of *Davis Mergers and Acquisitions Group*, the industry's longest running "broker" or "finder," exclusively representing the sellers of alarm companies.



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**WAESA Mission Statement** – *To deliver the resources needed to promote professionalism, ethics, and technical expertise within the electronic life safety and security industry.*

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**WAESA Vision Statement** – *Inspire our members to be Industry Leaders.*

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## Board Members

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## Contact Us

### WAESA

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## MEMBERSHIP

We are always looking for new members and encourage you to visit the [ESAweb.org](http://ESAweb.org) website and view the advantages and benefits for our members. One of our greatest benefits is the liability insurance available through SAARG. We encourage you to get a quote a few months before your insurance renewal. Thank you for your past support and your 2015 membership.

## ESX 2015

**Come to ESX 2015 to network with like-minded professionals from the electronic security and life safety industry**

Relax, share solutions and learn from industry thought leaders during **ESX 2015** in Baltimore, June 24-26. It's a great opportunity to meet-up with your colleagues and develop new connections with industry peers. And you will have fun too!

Watch the [ESX Networking Video](#) to learn more about the

- ESX Welcome Reception
- ESA Celebrates
- The Crawl
- SDM 100 Gala (Tickets sold separately, visit

[SDMGala.com](http://SDMGala.com))

**Registration is Open! Enjoy ESX 2015's Supersaver Rates through April 30, 2015.** Team Discounts are available—save 20% for 3 or more paying registrants from the same company (Discount Code: 3PLUS). Invite your spouse and receive a special discount. [See Pass Types.](#)

**[Book your hotel and make travel arrangements.](#)**

	<b>DIMITRI BEGEOR</b> <i>Director of Dealer Development</i>
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	<b>I AM SN.</b> Kurt Erdman National Sales Manager SentryNet
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## ARE YOU READY FOR GOLF?

### ***Our 14<sup>th</sup> Annual Golf Tournament is Thursday, July 16<sup>th</sup> at The Golf Club at Redmond Ridge in Redmond***

Offering 18 holes of championship golf designed by celebrated architect Gary Panks, The Golf Club at Redmond Ridge is the essence of the Northwest golfing experience. The layout blends the natural beauty of the area with pristine course conditions and carefully preserved wetlands.

#### ***About The Event***

- 18 holes of golf (*Shotgun start*)
- Putting contest
- Long drive contest
- Closest to the pin competition
- Hole in one contest
- Awards dinner

*Funds raised from the golf tournament help WAESA's scholarship fund for the children of law enforcement and fire service personnel and outreach programs of the ESA of Washington.*

**Entry Fee: \$140 per player**

#### **Tournament Schedule**

*Golf Registration: Noon – 1 p.m.      Tee - off time: 1:30 p.m.*

*Awards Banquet: 6:30 p.m.*

## FROM MIKE MILLER

As Chair for the Eastern Chapter, I have scratched my head as to how to have more attendance at our quarterly meetings.

We are very careful to be a good steward of everyone's time. The meetings are from 11:30am to 1:00pm at Timber Creek Buffet.

At our January meeting, the speaker was Michael A. Miller, Assistant Fire Marshall for the City of Spokane. He shared with us some opportunities to work closer together when it comes to Fire install, testing and inspections. In addition to having a great name – Michael was able to clarify that the City of Spokane does require Nicet 2 journeymen to test, program, inspect and sign-off but you may have an Electrician O1 or O6 to do the pipe and wire for the job without a Nicet 2 certification. Smarts and parts would require Nicet 2. This is a game changer for those of you who have thought a Nicet 2 was required throughout the whole install process.

We look forward to getting Michael involved more by building a bridge not just with the City of Spokane but in a leadership role working with the cities surrounding Spokane to standardize on Fire sales, installs, servicing, testing and inspection process.

We would love to have you be a part of the process as well! Our next meeting is tentatively scheduled for April 9<sup>th</sup>, 2015 as ISC is the week of 13<sup>th</sup> through the 17<sup>th</sup> of April. Speaker to be determined – we will let you know!

Michael A. Miller

## APPRENTICESHIP PROGRAM

The ESA-WA apprenticeship program provides a great opportunity to enhance the on-the-job education of your apprentices, and if you are doing prevailing wage jobs, you should certainly consider it.

Please contact Stella McDonald, Training Director. For additional information, log onto the Apprenticeship page on our website, [www.waesa.org](http://www.waesa.org).

This program is dedicated to training apprentices in the electronic life safety, security and systems industry and qualifies persons to install, maintain, repair and inspect equipment. The recruitment, selection, employment and training of apprentices during their apprenticeship shall be without discrimination because of race, sex, color, religion, national origin, age, disability, or as otherwise specified by law. We encourage the application of female and minority apprentices.